

# Prospective Buyer Registration, Disclaimer and Confidentiality Agreement

Notice to Agent: Prior to completing this form the prospective buyer must complete the Privacy Notice and Consent.

## AGENCY DETAILS:

AGENCY NAME: Queensland Business Sales P/L ATF Russell Family Trust T/As Savvy Business Sales ABN: 24 617 615 224  
 CONTACT NAME: \_\_\_\_\_  
 ADDRESS: 114 Brisbane Road  
 SUBURB: MOOLOOLABA STATE: QLD POSTCODE: 4557  
 PHONE: 07 5444 3300 MOBILE: \_\_\_\_\_ FAX: 07 5452 6563 EMAIL: admin@savvybusiness.com.au

## PROSPECTIVE BUYER REGISTRATION

### BUYER DETAILS:

NAME: \_\_\_\_\_  
 ADDRESS: \_\_\_\_\_  
 SUBURB: \_\_\_\_\_ STATE: \_\_\_\_\_ POSTCODE: \_\_\_\_\_  
 EMAIL: \_\_\_\_\_  
 BUSINESS ADDRESS: \_\_\_\_\_  
 SUBURB: \_\_\_\_\_ STATE: \_\_\_\_\_ POSTCODE: \_\_\_\_\_  
 ABN: \_\_\_\_\_ BUSINESS PHONE: \_\_\_\_\_ AFTER HOURS PHONE: \_\_\_\_\_ MOBILE PHONE: \_\_\_\_\_

If enquiring on behalf of a company, please nominate company name: \_\_\_\_\_

Do you have authority to sign on their behalf?  Yes  No \_\_\_\_\_

Source of Enquiry:  Newspaper  Magazine  Website  Other (please specify): \_\_\_\_\_

Referral:  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

For our records and future reference only. Should you proceed with a business purchase, please supply your:

SOLICITOR: \_\_\_\_\_  
 CONTACT: \_\_\_\_\_  
 ADDRESS: \_\_\_\_\_  
 SUBURB: \_\_\_\_\_ STATE: \_\_\_\_\_ POSTCODE: \_\_\_\_\_  
 PHONE: \_\_\_\_\_ FAX: \_\_\_\_\_ EMAIL: \_\_\_\_\_

ACCOUNTANT: \_\_\_\_\_  
 CONTACT: \_\_\_\_\_  
 ADDRESS: \_\_\_\_\_  
 SUBURB: \_\_\_\_\_ STATE: \_\_\_\_\_ POSTCODE: \_\_\_\_\_  
 PHONE: \_\_\_\_\_ FAX: \_\_\_\_\_ EMAIL: \_\_\_\_\_

INITIALS

## BUSINESS PREFERENCES

### CATEGORY

- |  |  |   |                                     |
|--|--|---|-------------------------------------|
| <input type="checkbox"/> Distribution                  | <input type="checkbox"/> Export        | <input type="checkbox"/> Franchise      | <input type="checkbox"/> Freehold   |
| <input type="checkbox"/> Hire                          | <input type="checkbox"/> Home Based    | <input type="checkbox"/> Import         | <input type="checkbox"/> Industrial |
| <input type="checkbox"/> Managed                       | <input type="checkbox"/> Manufacturing | <input type="checkbox"/> Migration Visa | <input type="checkbox"/> Outdoor    |
| <input type="checkbox"/> Part Time                     | <input type="checkbox"/> Retail        | <input type="checkbox"/> Service        | <input type="checkbox"/> Wholesale  |
| <input type="checkbox"/> Other (please specify): _____ |  |   |                                     |

### TYPE

- |  |   |                                       |   |
|--|---|---------------------------------------|---|
| <input type="checkbox"/> Accommodation                 | <input type="checkbox"/> Agriculture/Horticulture | <input type="checkbox"/> Automotive   | <input type="checkbox"/> Beauty/Health    |
| <input type="checkbox"/> Books/News                    | <input type="checkbox"/> Building                 | <input type="checkbox"/> Child Care   | <input type="checkbox"/> Fashion/Clothing |
| <input type="checkbox"/> Café/Takeaway                 | <input type="checkbox"/> Food Other               | <input type="checkbox"/> Gifts        | <input type="checkbox"/> House/Garden     |
| <input type="checkbox"/> I.T.                          | <input type="checkbox"/> Leisure/Tourism          | <input type="checkbox"/> Marine/Sport | <input type="checkbox"/> Professional     |
| <input type="checkbox"/> Restaurant/Liquor             | <input type="checkbox"/> Store/Supermarket        | <input type="checkbox"/> Trade        | <input type="checkbox"/> Transport        |
| <input type="checkbox"/> Other (please specify): _____ |   |                                       |   |

Specific Business: \_\_\_\_\_ Desired Earnings: \_\_\_\_\_

Price Range: \_\_\_\_\_ Return on Investment: \_\_\_\_\_

Lifestyle Preference:  5 days  6 days  7 days  Open Preferred Location: \_\_\_\_\_

## BUSINESS AND EMPLOYMENT EXPERIENCE

Current Employment or Business:

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Past Employment or Business:

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## FINANCE

When will you be ready to purchase?  Now  Later (please specify): \_\_\_\_\_

How will you fund your purchase?  Cash: \$ \_\_\_\_\_  Borrowings: \$ \_\_\_\_\_

## EQUITY

Market value of family home: \$ \_\_\_\_\_ Equity: \$ \_\_\_\_\_

Market value of investment properties: \$ \_\_\_\_\_ Equity: \$ \_\_\_\_\_

Market value of other investments: \$ \_\_\_\_\_ Equity: \$ \_\_\_\_\_

## CONFLICT OF INTEREST

Are you currently involved in the type of industry in which you have enquired? If so, please nominate name and type of business.

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## ANY OTHER INFORMATION

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INITIALS

**DISCLAIMER AND CONFIDENTIALITY AGREEMENT**

I/We, being the person/people named in the Schedule set out above, acknowledge that I/we are prospective buyer(s) of a business and acknowledge and agree as follows:

- Any materials supplied by Sellers relating to the businesses may include:
  - Non-verified and non-audited trading results and/or profit and loss reports
  - Related industry's averaged and/or approximate costs/expenses and projected trading estimationAll information supplied is my/our responsibility to verify and confirm, and I/we agree not to hold the Agent and/or its salespersons and authorised personnel responsible for its accuracy, liability, or loss suffered by me/us in relation to the information contained in any business profile.
- Business profiles and materials and all things connected and related to any business are confidential, and we agree not to disclose them to any other person except our legal, accounting, financial advisers and bankers, but then only on the basis that they have agreed to keep the information confidential.
- I/We agree not to disclose or to use information or contacts provided to us or other parties who may become competitors.
- All inspections of businesses are to be by an appointment arranged and organised through the Agent only, and I/we agree not to attempt to inspect any business or the premises upon which any business is carried on or to contact any Seller or their employees directly other than through and with the Agent.
- I/We understand that the Agent and or its personnel are not investment and financial advisors. Their role in this matter is to simply relay information of any business in question, as provided by any Seller in their capacity as a representative of the Seller.
- I/We understand the Agent does not:
  - investigate the truth or accuracy of the information given to us nor go through any due diligence process in relation to it.
  - make any professional or other judgement about the materials supplied by any Seller.
  - assess the truth or accuracy of the information provided to us by any Seller.
- I/We agree to respect and safeguard the privacy of any Seller by returning the business profiles, and any related material to the Agent, and destroy any copies if I/we do not proceed to purchase any business.
- I/We agree to advise the Agent immediately that I/we have been previously introduced to the same business by another agent.

I/We agree to be included on the Agent's Client/Customer database  Yes  No

I/We acknowledge that I/we agree to the above conditions and agree to be bound by them.

**SIGNATURES:**

Signature: \_\_\_\_\_

For and on behalf of: \_\_\_\_\_

Date: \_\_\_\_\_

Signature: \_\_\_\_\_

For and on behalf of: \_\_\_\_\_

Date: \_\_\_\_\_